



**REQUEST FOR PROPOSALS (RFP)
For
Behavioral Health Services for Permanent
Supportive Housing**

RESPONSE DUE

By 5:00 p.m.

On April 11, 2025

at

HomeRise

**c/o Kat Spiker, Director of Compliance and Contracts
at kspiker@homerisesf.org**

1. SUMMARY AND BACKGROUND

HomeRise is a 501(c3) nonprofit organization, founded in 1990, is dedicated to developing, managing, and providing wrap around resident services in 100% permanent supportive housing, helping people experiencing homelessness secure stable housing and rise up to be the best they can be. We have 18 Permanent Supportive Housing properties all in the city of San Francisco servicing over 1,300 residents and employing nearly 200 staff.

Our Mission

HomeRise’s mission is to help people experiencing homelessness secure housing and become self-sufficient.

Our Purpose

HomeRise is an outcomes-focused nonprofit that fulfills its mission by developing and managing high quality supportive housing and providing services to individuals, seniors and families experiencing homelessness to help them rise up and rebuild their lives and break the cycle of homelessness. We help thousands of people experiencing homelessness find a permanent home and build a better life. People can improve their health, heal from trauma, cook for their family, find a job, begin paying rent, feel a sense of dignity, and contribute to the community.

Five pillars of our Mission:

HOUSING

Supportive housing helps people experiencing homelessness do more than get off the streets — it helps people rise up and build a better future.

ENGAGEMENT

The experience of homelessness can be isolating and erode one’s sense of hope and trust. Our staff is trained to engage with residents to build trusting relationships and create hope.

CHOICE

Our staff provide non-judgmental support to residents to reduce the harm in their lives, assisting them to make informed choices and stabilize their lives.

EMPLOYMENT

We know that people that have experienced homelessness want to stabilize their lives and go back to work. With the right opportunities and supports, offered by the HomeRise staff, our residents gain employment and become more economically secure.

ADVOCACY & COMMUNITY LEADERSHIP

Our history and work are rooted in community organizing. We are committed to work with our allies to create new solutions and policies that advance our mission and promote social justice, and we work hard to cultivate leadership across the organization—among residents, staff, board, and the broader community.

Within the HomeRise portfolio, there are multiple permanent supportive housing buildings that have funding for behavioral health services to help treat and support our residents to stay housed. While in the past HomeRise has managed these services, we are now seeking to outsource them. We are seeking an external partner to come alongside our site staff and provide behavioral expertise to both residents and staff. HomeRise intends these services to enhance the work of current staff to meet residents where they are.

2. BID GUIDELINES

This RFP will be released on March 20, 2025. Responses will be due no later than April 11, 2025 at 5pm. Responders are expected to submit their responses by email to Kat Spiker, at kspiker@homerisesf.org

3. PROJECT PURPOSE AND DESCRIPTION

HomeRise seeks qualified a behavioral health service provider to deliver on-site clinical services at approximately 10-12 of our PSH properties across San Francisco. Historically, HomeRise has directly managed these services; however, hiring challenges and funding limitations have led us to seek an external service contractor to integrate behavioral health expertise into our existing supportive housing model.

The population to be served has a variety of health and mental health challenges. Often, transitioning from homelessness to permanent housing is a significant change that brings up past trauma. Some tenants have diagnosed mental disorders while some have severe health issues, both of which impact their activities of daily living. Anger management, conflict resolution, resource advocacy, and community-building are much needed skills for our residents to feel safe and stable in their new homes.

Description of Services needed:

- Individual and group behavioral health counseling and case management
- Psychiatry consultations
- Primary care nursing case management and medication monitoring
- Referral to and coordination with primary medical care
- Substance abuse and psychiatric treatment
- Benefit counseling and client advocacy
- Facilitates 5150's (involuntary psychiatric holds) as necessary, ensuring proper protocols are followed
- Services also include close collaboration with the on-site property management providers, resident services staff, all third-party rent payment providers, and DPH Primary Care Clinics.

4. GOALS OF BEHAVIORAL HEALTH SERVICES

- Improve housing stability for all residents in alignment with HSH contract objectives.
- Provide accessible, high-quality behavioral health services.
- Support residents in mental health, substance use recovery, and harm reduction.
- Collaborate with on-site property management and case managers to create a safe and supportive environment.
- Enhance staff training and coaching to strengthen behavioral health knowledge among HomeRise teams.

5. PROJECT SCOPE

The selected contractor will be responsible for providing behavioral health services across designated HomeRise sites. Below are the CORE SERVICES EXPECTED, BUT NOT LIMITED TO:

- Individual behavioral health counseling & case management
- Referrals & coordination with primary medical care providers
- Substance use treatment & psychiatric care referrals
- Benefits counseling & client advocacy
- Mental Health Assessments: Conduct initial assessments and ongoing monitoring to evaluate mental health needs, track progress, and adjust treatment as needed.
- Individualized Service Plans: Develop client-centered, recovery-focused plans tailored to each tenant's goals, with regular reviews to ensure effectiveness.
- Medication Management: Provide medication reconciliation, monitoring, and education to ensure safe and effective use of prescribed medications.
- Crisis Intervention: Respond to mental health crises with immediate access to services, de-escalation techniques, and follow-up support.
- Case Management: Connect clients with resources, advocate for their needs, and monitor progress toward achieving their goals.
- Group Therapy:
Offer therapeutic and support groups to help clients share experiences and learn coping strategies.

- Linkages to Community Resources:
Connect clients with local resources like employment services, vocational training, and substance abuse treatment.
- Cultural Competency:
Ensure services are culturally responsive by training staff to respect and adapt to clients' diverse backgrounds.

6. PROJECT TIMELINE

Proposals are due by email to HomeRise by 5 p.m. on April 11, 2025. Proposals will be evaluated until April 25, 2025, after which all bidders will be notified of their selection or non-selection by April 30, 2025. HomeRise will then complete contract negotiations with the selected respondent during May 2025, with the intention of starting services July 1, 2025.

7. BUDGET

The budget for this project is not to exceed **\$470,000**.

8. REQUIREMENTS

Proposals should include the following components:

- Clear articulation of your approach, demonstrating a clear understanding of the work to be performed, and estimated number of staff and the time required by the staff on this contract
- Qualifications and relevant experience of lead clinicians and all staff who will support the project
- Time and cost projections for staffing patterns

9. BIDDER QUALIFICATIONS

Respondents to this RFP must have at least 10 years of experience in the provision of behavioral health services. They must be able to present at least 3 examples of where they are currently successfully supporting residents in Permanent Supportive Housing or a similar population. Please provide 3 references.